

# DANIELA SCUR

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Nationality: Canadian, Italian, Brazilian      Languages: English, Portuguese, Spanish, French  
Research fields: organizational economics (primary), development, entrepreneurship, education

## ACADEMIC APPOINTMENTS

2019-present      Assistant Professor of Strategy,  
Cornell University, Dyson School of Applied Economics and Management,  
2018-2019      Postdoctoral Research Fellow,  
MIT Sloan School of Management, Initiative on the Digital Economy

## OTHER RESEARCH APPOINTMENTS/EMPLOYMENT

2018-present      Research Affiliate, Centre for Economic Policy Research  
2018-present      Research Associate, Centre for Economic Performance (LSE)  
2011-2018      Research Officer, Centre for Economic Performance (LSE)  
2017-2018      RISE Research Fellow, University of Oxford, Blavatnik School of Government  
2014-2019      World Bank, Consultant  
2010-2011      Research Associate, Harvard Business School

## EDUCATION

2017      Ph.D. in Economics, University of Oxford (DPhil)  
Spring 2015      Visiting student, Stanford University  
2011      M.A. in Economics, University of Toronto  
2007      B.A. in Economics and Political Science, University of Toronto

## SCHOLARSHIPS, HONORS AND AWARDS

2019      AEA CSWEP CeMENT mentoring workshop, USA  
2019      SIOE Ronald Coase Dissertation award finalist, Stockholm  
2018      CASBS Summer Institute, Stanford University, USA  
2017      Nobel Laureate Meetings in Lindau, Germany  
2016      Visit-INPS Doctoral Scholar, Italy  
2015-2016      SSHRC Doctoral Scholarship, Canada  
2015      NBER Entrepreneurship Research Boot Camp, Boston, USA  
2013-2014      Economics Department Doctoral Studentship, University of Oxford, UK  
2012-2013      Nuffield College Studentship, University of Oxford, UK

## PUBLICATIONS

**International Data on Measuring Management Practices**, 2016.  
*American Economic Association – Papers & Proceedings*  
with Nick Bloom, Renata Lemos, Raffaella Sadun and John Van Reenen

**The New Empirical Economics of Management**, 2014.  
*Journal of the European Economic Association*, 12(4)  
with Nick Bloom, Renata Lemos, Raffaella Sadun and John Van Reenen

## WORKING PAPERS

**The ties that bind: implicit contracts and management practices**, (under review)  
with Renata Lemos  
Media coverage: *World Bank's Development Impact blog*, *LSE Business Review*, *VoxDev*  
Awarded Accessit Best Paper at IOEA 2018

**Building a productive workforce: the role of management practices**, (*R&R at Management Science*)  
with *Chris Cornwell and Ian Schmutte*  
Media coverage: *MIT Sloan Insights, Bloomberg News*

**Measuring and explaining management in schools: New approaches using public data**, (*submitted*)  
with *Clare Leaver and Renata Lemos*

**The capacity to be aggressive: structured management and profit shifting practices in the firm**,  
with *Katarzyna Bilicka*

School management and productivity in the public sector: evidence from Indian schools,  
with *Renata Lemos and Karthik Muralidharan*

The Natural Laws of Management,  
with *Renu Agarwal, Roope Ohlsbom, Marie-Christine Laible; Mariana Lopez, Jesse Groenewegen, Renata Lemos, Tatsuro Senga, John Van Reenen, Nick Bloom, Raffaella Sadun, Raffaella, and Scott Ohlmacher*

Where the money goes: school management and resource allocation in Brazil,  
with *Renata Lemos*

## **WORK IN PROGRESS**

- Management in Africa (*with Thomaz Teodorovicz*)
- Golden skirts or dark horses? Female board membership in India (*with Namrata Kala*)
- Managers of tomorrow: same as yesterday? (*with Sebastian Steffen*)
- Financial Management and School Performance: evidence from Mozambique (*with Sandra Sequeira and Guo Xu*)
- School management and principal training: evidence from Puerto Rico (*with Gustavo Bobonis and Marco Gonzales-Navarro*)

## **RESEARCH GRANTS**

2019	"The capacity to be aggressive" – Cornell Center for Social Sciences (\$9,000)
2019	"Management and labor sorting in family firms" – Smith Family Business Institute (\$10,000)
2019	"Financial Management in Mozambique schools" – International Growth Centre (\$50,000) with Sandra Sequeira and Guo Xu
2015	"All in the family? The effect of family firm succession on firm organization" – PEDL Special PhD Exploratory Grants (\$50,000)
2013	"Is poor management holding back African development?" – PEDL, CEPR/DFID (\$500,000) with N Bloom, R Lemos, R Sadun, J Van Reenen
2013	"Management in Brazilian Schools", Fundação Itaú (\$120,000) with R Lemos and J Van Reenen
2013	"Colombian management", Colombia (\$40,000) with N Bloom and R Lemos
2012	"Evaluating the quality of management practices in Nicaragua's manufacturing sector", IADB (\$80,000) with N Bloom and R Lemos
2011	"Management practices in retail, education and healthcare in India", International Growth Centre (\$100,000) with N Bloom and R Lemos

## TEACHING

### Cornell

2020— AEM2601 - Strategy

### Oxford

2016-2017 Guest lecturer for Economics for Public Policy, Blavatnik School of Government, Oxford (Graduate)

2014-2015 Teaching Assistant for Dr. Clare Leaver, Economics for Public Policy (Graduate)  
Teaching Assistant for Prof. Winnie Yip, Policy Evaluation Methods (Graduate)

2013-2015 Teaching assistant for Prof. James Forder, Econometrics I (undergraduate)

2014-2015 Teaching assistant for Dr. Xiaolan Fu, Quantitative Research Methods (Graduate)

### Toronto

2010-2011 Teaching assistant for Econometrics I (undergraduate)

Teaching assistant for Prof. Frank Reid, Economics of Income Distribution (undergraduate)

## PROFESSIONAL AND OTHER ACTIVITIES

Large data projects: World Management Survey (2009-present)

Conferences: co-organizer of the annual Empirical Management Conference (2017-present), co-organizer of RISE Annual Conference (2017, 2018)

Refereeing: *Quarterly Journal of Economics*, *American Economic Review*, *Review of Economic Studies*, *Management Science*, *Strategic Management Journal*, *Economic Journal*, *Economica*, *Journal of the European Economics Association*, *Journal of Economics & Management Strategy*, *Journal of Law, Economics and Organization*, *European Management Journal*, *Strategy Science*, *Economics of Education Review*, *Oxford Bulletin of Economics and Statistics*, *Journal of Development Studies*, *Oxford Development Studies*.

Reviewer: *PEDL Major Grants review*

### Presentations:

2019 Utah State, MIT Sloan, PUC Chile, CSAE Conference (Oxford), NBER Org meeting (Boston), RES Conference (Warwick), EsCOE workshop (London), SIOE conference (Stockholm), Academy of Management (Boston), IIPF conference (Glasgow), EEA (Manchester), Empirical Management Conference (DC).

2018 Ivey (Western U), Duke Fuqua, Cornell Dyson, Rotman School of Management (U Toronto), Ryerson University, Beedie (Simon Fraser U), McMaster University, Rabobank, CSAE Conference (Oxford), IOEA (Corsica), Columbia University, World Bank Authors workshop, EEA conference (Cologne), NYC Women in Business roundtable (co-chair), PUC Rio, FGV-EESP, Insper, RDC conference (Hamilton),

2017 Empirical Management Conference (Washington DC, USA), OxDev (Oxford, UK), Nobel Laureate Meeting (Lindau, Germany), Junior applied micro seminar (Toronto, Canada), Department seminar (University of Georgia, USA), PacDev (UC Riverside, USA), ILO seminar (Geneva, Switzerland), Said Business School seminar (Oxford, UK), CSAE Conference (Oxford, UK), ASSA Annual Meeting (Chicago, USA)

2016 CSAE Conference (Oxford, UK), RES Annual Conference (Sussex, UK), RES Junior Researchers Symposium (Sussex, UK), Barcelona GSE Summer Forum (Barcelona, Spain), Consortium for Cooperation and Competition (Bocconi, Italy), RISE Annual Conference (Oxford, UK), Northeastern Brazilian Development Bank (Ceara, Brazil), EUDN Workshop (Brussels, Belgium), LAMES Annual Conference (Medellin, Colombia), Econometric Society winter meeting (Edinburgh, UK).

2015 Gorman Workshop (Oxford, UK), Applied micro lunch (Oxford, UK), Development work in progress seminar (Stanford, USA), IZA@DC Young Scholars Conference (Georgetown, USA), Applied micro seminar (UNSW, Australia), Empirical management conference (Stanford, USA)